Paradigm Shift of the Energy Industry after the Great East Japan Earthquake

- For creation of the best mix energy industry-

Jan.15, 2014

Hiroshi Fujiwara, Ph.D



President and Chairman CEO, Broad Band Tower, Inc.

BIOGRAPHY

Position President and Chairman CEO, Broad Band Tower, Inc.

Education

Bachelor of Science in Physical Science, Kyoto University in 1977 Ph. D in Electronic Information Engineering, University of Tokyo

Experience

- 1977-77 IBM Japan, System engineer,
- 1977-85 Hitachi Gr.: Engineer, super mini computer communication development,
- 1985-96 ASCII Corporation for Digital Media Project (Microsoft & MPEG)
- 1985-87 Manager of Microsoft Communication Project
- 1987-1991 Vice President, Graphics Communication Technologies, Ltd. (GCT) sponsored by Japanese Government Developed R&D strategy of H261/MPEG
- 1988-1992 Appointed as a visiting research scientist of Bell Communications Research (Bellcore) of the U.S, as the collaborative research with GCT
- 1993-1996 Senior Vice President, Graphics Communication Laboratories

Entrepreneur

- 1996- Founded Internet Research Institute, Inc. (IRI). President and CEO, (current)
 - ⇒IPO: IRI(1999/12), Ubiteq (2005/6: IRI Subsidiary), BBTower (2005/8: IRI Subsidiary)
- 2005-Founded Nano-Optonics Energy: EV venture, Founder
- 2012-BBTower, President&Chairman, CEO(current)

(C) Hiroshi Fujiwara

Broad Band Tower, Inc.

(TSE JQS: 3776)

Established: 2000/2 Capital: JPY 2228 mil. President: Hiroshi Fujiwara Share self owned: 30%

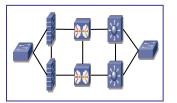
Internet Data Center and Commerce Business: Revenue about 250M\$

Platform business



Co-location Service





IP Network Service



Solution Service

BBF (Subsidiary)



EC Outsourcing for Hi-grade Fashion Industry,



EC and Internet-aided Business Planning, Sales Promotion, System Configuration, and Operation for Fashion or Life-style related goods

Movie, Music, and Audio-Visual Content Distribution

Abstract

The energy problem is one of the most important items of the super maturity society development. Japan after the East Japan Great Earthquake disaster works on renewable energy and energy saving, the new technology, such as the smart grid aiming at a breakaway from nuclear energy dependence.

A technology, policy, industry become the Trinity and it develops, then I survey a strategy of the best mix energy industry creation in order to accelerate research and development of related energy system technologies.

Content

- 1. What is Fukushima?
- 2. Change of Energy Policy in each country
- 3. Brief Review of Industrial Revolutions.
- 4. Today is the era of the 4th. Industrial Revolution!
- 5. Big Data Impact on 4th.Industrial Revolution
 - For creation of the best mix energy industry-

1. What is Fukushima?

Plate Tectonics Theory

Geophysics made mechanism of the big earthquakes clear in 1960s.

"Geophysics" has ringed the alarm to "Nuclear Power Engineering"!



The Great East Japan Earthquake (2011) Mw9.1(M9.0)

2011, March 11, 14:46

200km off Sanriku Coast, 24km depth

M9.0 Biggest Earthquake in Japan

Area of Damage: 47,597km2

Refugee Number: 550 thousand people

Suspension of water supply Houses: 1.79M houses

The amount of damage: 250 billion yen

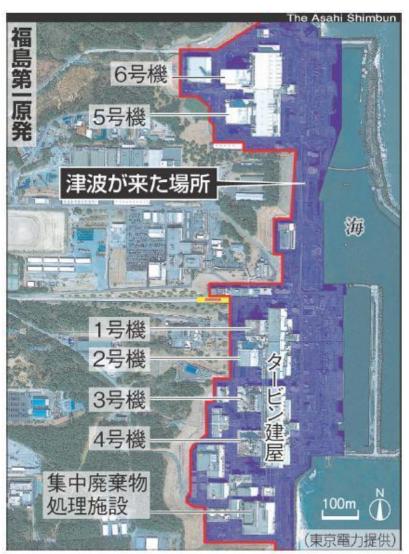
Dead/Missing People: 23482

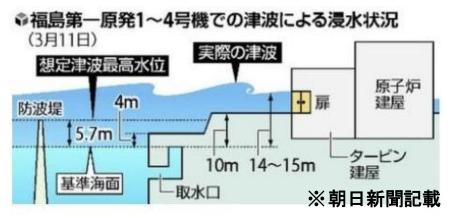
Accident at 1 st. Fukushima Nuclear Power Plant



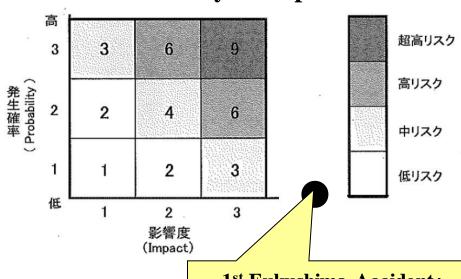


Tsunami Damage for 1st.Fukushima Nuclear Power Plant





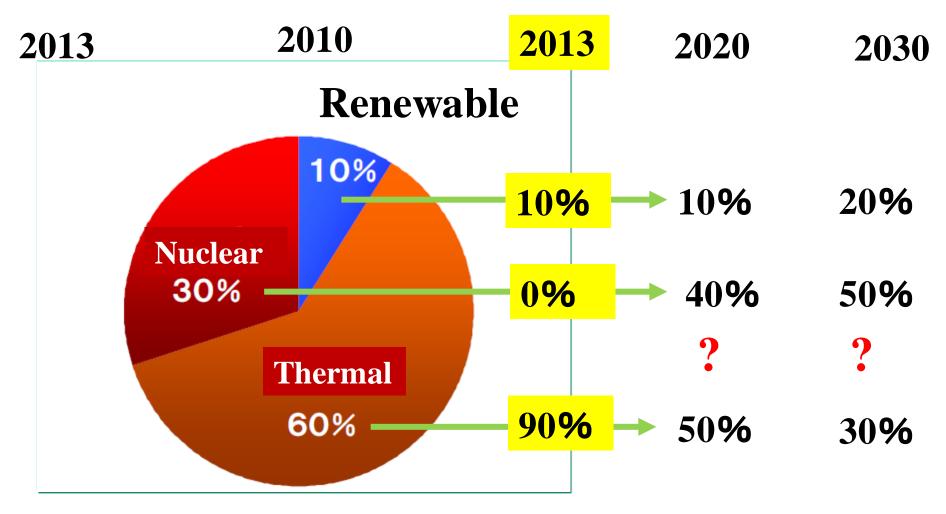
Risk Probability vs Impact Matrix



1st.Fukushima Accident: Huge Impact

Current Energy Policy in Japan

We are facing the biggest turning point after "Fukushima"!



100Gwh in total

We are facing the biggest turning point after "Fukushima"!

The Great East Japan Earthquake



Japan has been recognized as the world class earthquake country!

The world recognized "Fukushima"!

The energy policy is going through a historic change!



Energy Business Paradigm is changing!

2. Change of Energy Policy in each country.

Germany decided just after "Fukushima"!

[May31 AFP]

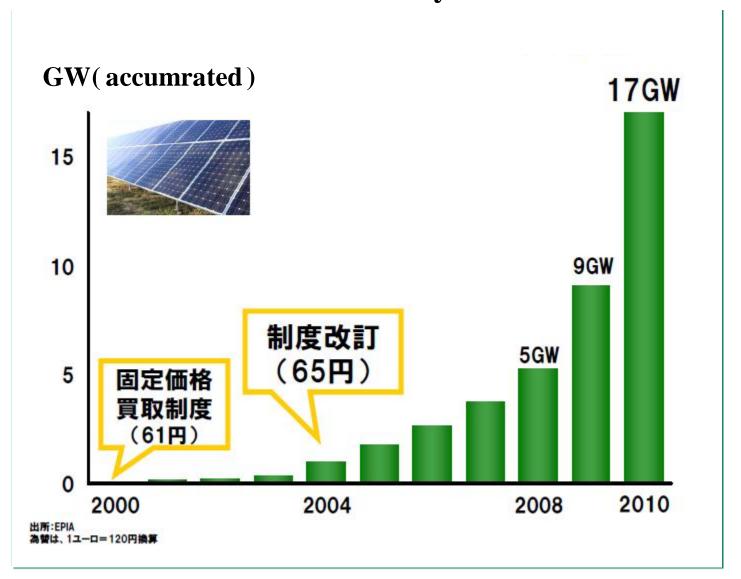
Prime Minister Angela Merkel declared that all of 17 nuclear power plants in Germany would be stopped by 2022.

Prime Minister Angela Merkel said "1st.Fukushima Nuclear Power Plant Accident instructed necessity of different kind of risk management from the existing methods. We believe that we could a pioneer of the renewable energy age."

7 reactors became too old for work, and 1 stopped by the technical problem out of 17 reactors. 6 will be stopped by 2021, and 1 by 2022.

Currently the nuclear power plants generate 22% of the total energy in Germany.

Growth of the electric power generated by the solar energy in Germany



Reactions of the other countries to German decision.

- France commented that they respect German decision, but that France will never abandon Nuclear Energy
- ⇒Prime Minister Francois Fillon proudly declared that Nuclear Energy would be the best solution for the future.
- ⇒Also she added that electricity price in France is 40% cheaper than the other European countries.
- Sweden criticized Germany because the countries balance get out of step for climate change.
- Poland and Austria sympathized with Germany.
- \Rightarrow Poland: They will reconsider the 1st.Nuclear Power Plant Plan in 2020.
- Nikolaus Berlakovich, Minister of Agriculture, environment, and water in Austria, said "World class advanced industrial country's decision will provide the big impact to the world, and suggested possibility of abandon of Nuclear Power Plants."

Reactions of the other countries to German decision.

- Both the USA and the United Kingdom declared to construct the new nuclear power plants in order to suppress Greenhouse Gas.
- Italy abandoned all of the nuclear power plants in 1987 just after Chernobyl accident.
- Switzerland declared to abandon all of the nuclear power plants by 2034.

Sweden

- Sweden decided "de-nuclear" according to a national referendum in 1980.
- The upper limit decided 10 plants.
- The electric power company have to abandon the old plant, if they will construct the new plant.
- \Rightarrow The government will never support them financially.
- \Rightarrow The electric power companies have hesitated to construct.
- It is very different from Japanese cases
- **⇒METI** has fully supported in Japan.
- \Rightarrow Electric power generation and power electric transmission have been separated in Sweden.
- \Rightarrow Power electric transmission line has been released.
- **⇒**Many small power generating companies participated in the market.
- The government fully supports renewable energy, and set up the goal 50% in total by 2020.

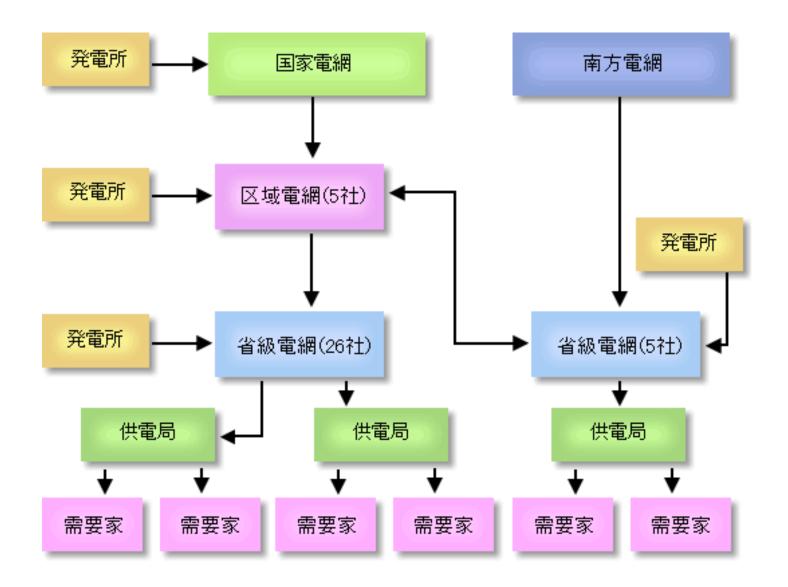
China

- separation between "Government" and "Enterprise"
 - **⇒** "Generation" and "Transmission"
- The government provided electricity since 1949.
- They changed the economic policy from a planned economy into the market economy.
- ⇒The government sector of the electric power was separated into the government owned company 「国家電力公司」in 1997.
- \Rightarrow They revised the structure as it is now in 2002.
- Electric power generation and power electric transmission have been separated
- ⇒2 Transmission Companies
 「国家電網公司」と「南方電網有限責任公司」
- ⇒5 Generation Holding Companies
 「中国華能集団公司」「中国大唐集団公司」「中国華電集団公司」
 「中国国電集団公司」「中国電力投資集団公司」

China

- ●Policy Change : Economic Growth⇒the protection of the environment
- Total Electric Power Capacity in 2009:
 65.1GW(Thermal) out of 87.4GW(Total)
 75%=Thermal
 ⇒No.1 CO2 discharge country (7Gt)
- ■Increase of Nuclear and Renewable Energy Policy
 ⇒ Nuclear Plants: Under Construction 24 plants /27.4GW
 40GW by 2020
 - \Rightarrow Renewable Energy: 10% in 2010, 15% by 2020

China



De-regulation of Electric Power Business in Europe

- 1980s Monopoly ⇒ De-regulation Trend: Finance, Telecommunication, and Airline
- **●1990s Monopoly**⇒ **De-regulation in Electricity**
- Britain:

1990 Thatcher:

Government Sector

⇒National Grid(Transmission)

National Power +Power Gen(Thermal Power Generation)

Nuclear Electric(Nuclear Power Generation)

- **⇒Generation: Complete Competition in 1990**
- **⇒Pool Market of Electricity**
- ⇒Retail Sector: gradually since 1990

complete competition in 1999

●Norway: 1991

EU: 1996

De-regulation of Electric Power Business in the USA

- Wholesale of power generation : competition since 1992
- California and Pennsylvania: Pool Market in 1998
- The states considered: 50% of the states introduced competition
- around 1990
 - **⇒**more than 3000 electric power companies
 - ⇒consistent type(generation to distribution)
 - \Rightarrow generation only type
 - **⇒**distribution only type
- Convergence Now

Un-bundling based 3types of Transmission Network

- 3types
- **①Property Separation:**Generation and Retail sectors ⇒ Capitally separated [Britain, North Europe, Italy, Spain]
- ②Company Separation:
 Generation and Retail sectors
 ⇒Companies separated under the holding company
 【France, Germany, the USA(13 North-east states and Washington DC】
- ③Account/Function Separation(Behavior Regulation)
 Consistent Generation and Retail sectors
 【Japan, the USA(South-east states】

3 .Brief Review of Industrial Revolutions.

Role of Technology in the History of Social Development

Creation of New Society Technology Society [Industrial Revolution] Weapon and Feudal Society Farm Machine Technology (Land) (Land Lord and People) Motive Power **Industrial Society** Material Science (Substance) (Capitalist and Worker) **Information Society** Information Technology: IT (Network Society) (Producer and Consumer) (Information)

25

Hiroshi Fujiwara

What is the Principle of the Industrial Revolution ?

1st. Industrial Revolution

1780~1830: Britain: Spinning Machine (Waterpower)
1830~1880: Britain: Railroad (Steam Locomotive)

Principle: *Mechanics* ⇒ Cotton Textile/Railroad industry

2nd. Industrial Revolution

-19th Century: Germany Heavy Industry (Electric Machine, Steel)

-1913~1970: America Manufacturing Revolution emerging from

T-Type Ford(1913)

⇒Mass Production, Car Industry, Petroleum Oil

Principle: *Material Science* → Heavy Chemical Industry

3rd. Industrial Revolution

■ 20th Century ~: America Digital Information Revolution

Principle: *Mathematical Science* ⇒ Information Industry





The suburbs of Manchester [Special Features]

- Rochdale \Rightarrow many xx-dales
- Dale = Hollow
- There are streams.

Before Industrial revolution

- *Gentleman= Landowner
- *Farmer = Farm management leader
- *Farm worker = Peasant



After Industrial revolution

- *Gentleman ⇒ Factory owner
- *Farmer \Rightarrow Factory-manager
- *Peasant ⇒ Factory worker
- * Stream \Rightarrow Water power





The suburbs of Manchester

- Rochdale
- Cotton-mill ruins
- Farm field area

Condition of Industrial revolution [Shift of the division of labor system]



An accident happened!

I lost my passport in such a exciting place after dark!





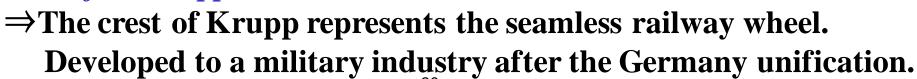


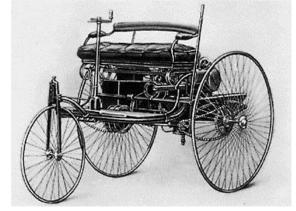


2nd Industrial Revolution

- ~Heavy Chemical Industry Revolution in Germany~
- **Era** of German Empire: Representative of the Great Powers of Imperialism State, Expansion of the army
- **⇒**Maintenance of warship in the coast of Baltic Sea compatible to England's navy.
- ⇒Ruhr Industry Area: Centralizing Krupp Inc. (steel plant and arms factory) *Development of Military Industry*
- ■1886 Gottlieb Daimler; 4 Wheeled Vehicle Karl Benz; 3 Wheeled Motorwagen
- Industrial Revolution in Germany

 Hogyy Chamical Industry Payaluti
 - =Heavy Chemical Industry Revolution
 - =Alfred Krupp





Benz; 3 Wheeled Motorwagen

- 3rd Industrial Revolution ~ Digital Information Revolution~
 - What was the drive force of Digital Information Revolution?
 Mathematical Science!
 - ⇒The harvest of Digital Information Revolution was not the direct "material production" or "transportation of some certain substance" but the "information" itself.
 - **⇒MIT Media Laboratory Nicholas Negroponte described it by using the expression "atom to bits"**
 - ⇒the "process of information" and "convey of information" bear values
 - Mathematical science is independent. It doesn't rely on any phenomenon or other field of study.
 - -Narrow meaning-mathematics and applied mathematics
 - -Broad meaning-any study using mathematics in general ex. economics

Inventor and Non-Inventor of the Computer [Inventor] Individual thought of computers!

Bill Gates

Steven Jobes

Stephen Wozniak

Alan Kay

Gary Kildall

Mitchell Kapor

Gordon Moore

[Non-Inventor]

Main Frame





"Entrepreneurs" and "Engineers" leads the future!









Leading Companies didn't think of computers!

Computer · Vender



Inventor and Non-Inventor of the Internet

[Inventor]

Individual thought of Networks!

Paul Baran

Vinton Cerf/Bob Kahn

Jun Murai

Timothy John Berners-Lee

Marc Andreessen

Jerry Yang

Sergey Brin/Larry Page

"Entrepreneurs" and "Engineers" leads the future!



Larry Page 40years

Non-Inventor







Communication

Leading Companies didn't think of Networks!

Carriers



33

Bill Gates



Steve Jobs

Leading figures of Digital Information Revolution



Stephen Gary Wozniak

4. Today is the era of the 4th. Industrial Revolution!

IT is moving fast towards 2020!

- 1 Rapid Growth in the emerging countries
- 2 Rapid Evolution of Mobile Communication
- 3 Expansion of the Social Media
- **4** Evolution of Smart Infrastructure
 - 4 Trends:
- "Emerging Countiries Mobile Social Smart"

What is the meaning of "Smart"?

"Smart" means "Fusion with the Internet"

"Smart Grid" means
"Fusion between Energy with the Internet"

"Smart Phone" means
"Fusion between Cellular Phone with the Internet"

"Smart TV" means
"Fusion between Television with the Internet"

Jeffrey Robert "Jeff" Immelt (President, CEO GE): *Financial Times Interview on July30,2012*

After "Fukushima", the cost of nuclear power plants must increase. Therefore many countries should shift to shale gas and wind power plants, etc..

This comment is similar to Peter Loescher`s talk(President,CEO Siemens AG)

in Sept.2011.

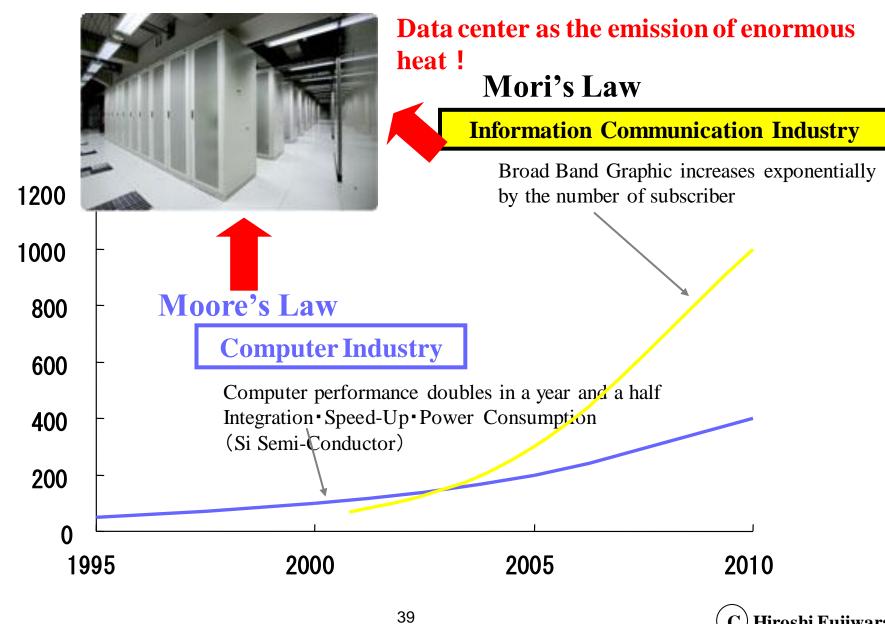
Mr. Immelt emphasized the following 3 points.

- 1. Shale gas revolution in the U.S.A
 - ⇒Especially the cost of natural gas has been cheap, ten years since then, because of shale gas revolution.
- 2. Melt-down in "Fukushima"
 - ⇒The nuclear power plant industry faces additional cost-up after "Fukushima" and uncertainty.

"Smart CEO"

- 3. Cost-down of Renewable Energy
 - \Rightarrow The cost of solar panels has decreased 75% for the past 3 years.

Moore's Law and Mori's Law. What does information society bring?



Dr. Gordon.E.Moore, Impresssed in Mori's Law

Mori's Law became into limelight in 2007/10 when vice minister of Ministry of Internal Affairs and Communications, Kiyoshi Mori, visited North America and introduced the present status of broad band traffic in Japan. Japan was once

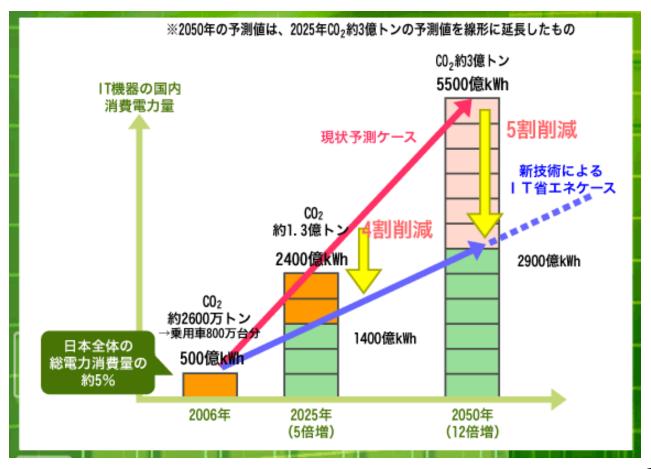


2008/5/1 Hawaii Island Keck Astronomy Observatory

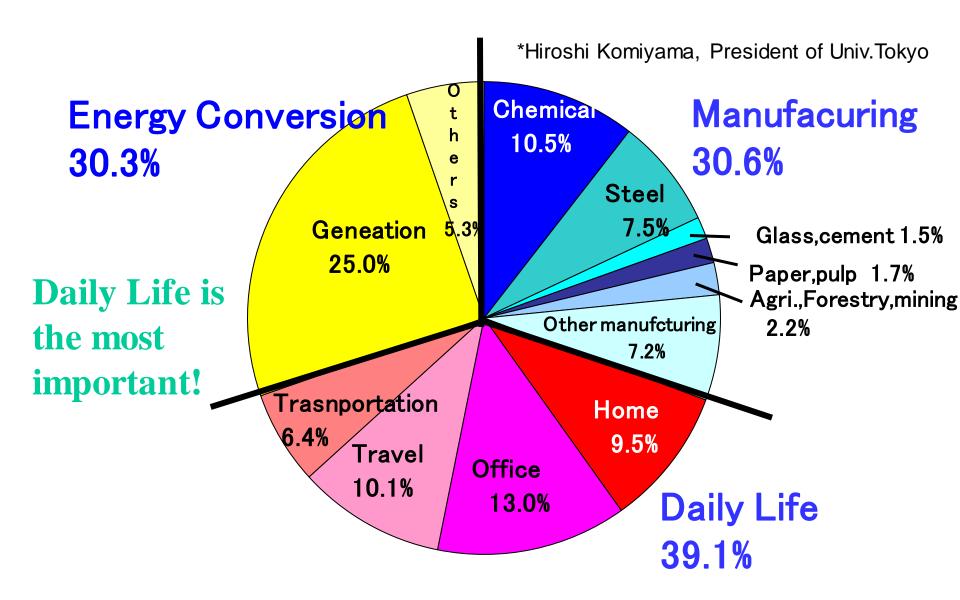
Ministry of Economy, Trade and Industry Green IT Project

Present: IT Equipment 5 % (Total Power Consumption) \Rightarrow 50% (2050)

Digital Information Revolution counts for Environmental Energy Concerns



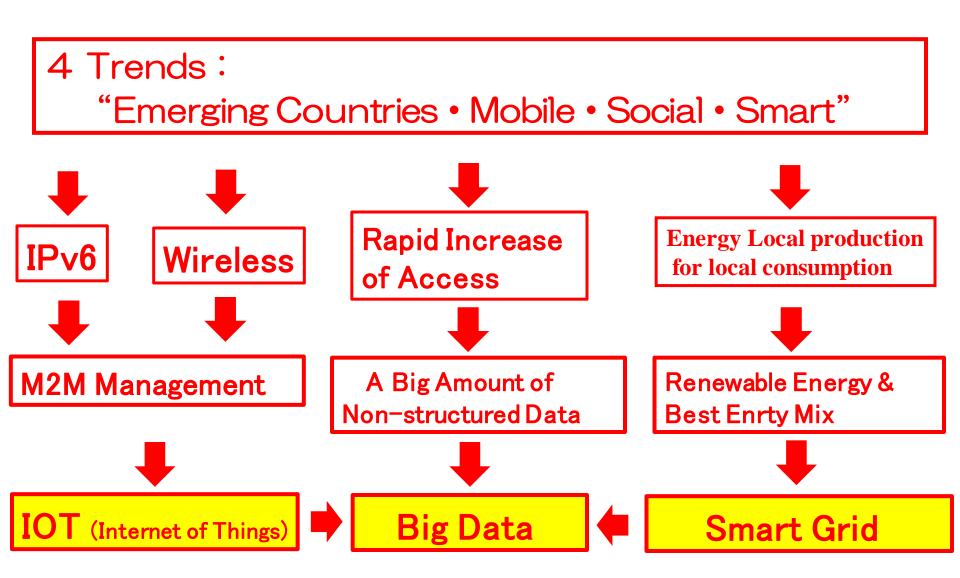
View Points from Energy Consumption in Japan



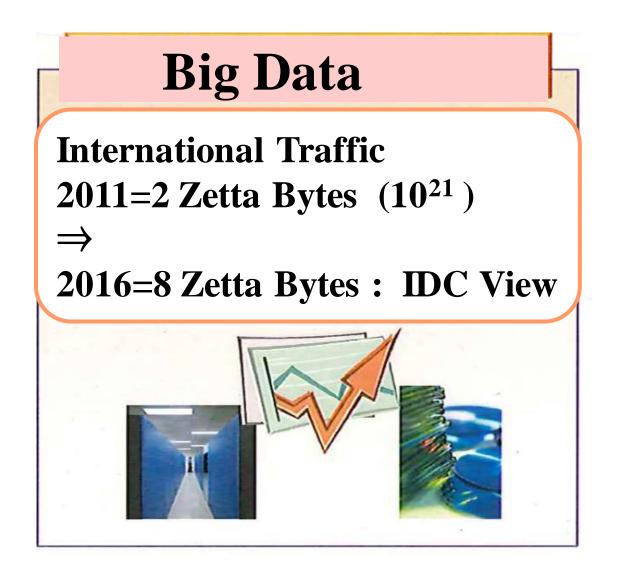
General Energy Statistics 2007 in Japan

- 5. Big Data Impact on 4th.Industrial Revolution
 - For creation of the best mix energy industry-

Essence of 4 IT Trends towards 2020



M2M/Social/Smart generate a big amount of non-structured data!



45

Rise of "Big Data"

- ●2010/10 Johan Bohlen(Associate Professor, Indiana University) predicted the stock price with 86.7% of precision, analyzing 10 billion active Twitter users.
- ⇒2008/2~2008/12 Analyzing extracted expressin for feelings out of 9.8M Twitters of 2.7M users
- ⇒ Focusing on Standard indicating feelings of the peace is close to movement of the Dow Jones industry stock prices average 3-4 days later, he implemented it in machine learning algorithm
- \Rightarrow Hedge fund predicting the stock price based on movement of social media
- Twitter Analysis becomes popular, for example, Box office of the movie, Voting behavior in the election, etc.
- "Big Data" to find out hidden "Meaningful information" from Very large-capacity of data, that have been difficult to handle.
- ●2011/10 Gartner Group listed "Big Data" in the top 10 most influential strategic technologies.
- ●2011/8 HP acquired Autonomy Inc., the enterprise searching technology company at the price of 10.3B\$.
- ●2011/10 Oracle acquired Endeca, Inc., the business intelligence software company, at the price of 750M\$.

3 major elements of "Big Data"

- ●1st. Element is rapid increase of data.

 International Traffic 2011=2 Zetta Bytes (10^{21}) ⇒ 2016=8 Zetta Bytes: IDC View
- **⇒Data Volume of each enterprise is also increasing!**
 - Data Volume of Google: 1Peta Bytes/h
 - eBAY's data warehouse: 84 Peta Bytes
- 2nd.element is non-structured data
- ⇒non-structured data ratio is more than 90%: IDC View
- ⇒Blog images ,etc. are non-storable data as ordinary database
- 3rd.element is increase of Computing Power
- \Rightarrow Fast processing becomes possible, compared with the ordinary processing.
- **©**Fast Processing of non-structured data is completely different between "Big data" and the ordinary data mining.

Core Technologies of "Big Data"

- (1) Evolution of the Storage Technology
- ⇒Storage Cost of all Digital Music data over the world=600\$: McKinsey
- \Rightarrow Storage Cost of 1 GB: 19\$(2005) \rightarrow 0.7 \$ (2015): 1/30! For 10
- (2) Evolution of Analysis Technologies
- **⇒Distributed Parallel Processing**
- ⇒Rise of Large Distributed Processing, such as MapReduce, Hadoop, etc.
 - *Hadoop is the open source software which is used by Amazon, Facebook, etc.
 - Hbase(Distributed Database), GFS (Google File System, Distributed File System)
 - The open source Programming language for statistical analyses, "R"
- (3) Cloud Computing as the root of the big data handling
 - New York Times utilizes Amazon's Cloud Service, EC2, for PDF images of the 400,000 archives files from 1851 to 1922.
- ⇒It took only 24 hours to rent the computing resource equivalent to 100 virtual machines.

Big Data realizes various kinds of applications!

Stock Market Prediction
Property Market Prediction
Product sales forecast

Realized in Future

Audience rating investigation Pandemic Prediction Criminal identification

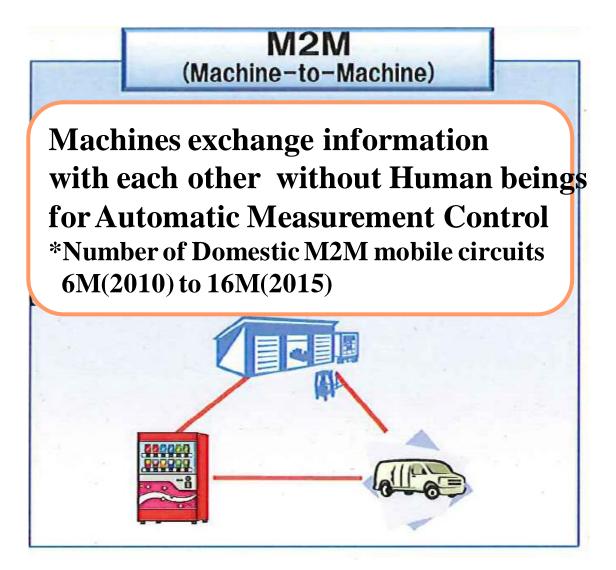
Realized Soon

Market Research Recommendation SCM

Already Realized!

(C) Hiroshi Fujiwara

M2M is one of the hottest topics of IT industry



Why M2M Network now?

- (1) Energy Problems depriving from "Fukushima" bring necessity of Automatic Measurement Control about the operation situation, connecting all of the machines in order to realize Smart Grid, Smart Community, Smart!
- (2) The Machine Oriented Communication has just started instead of the human being oriented communication, resulting in changing the history of telecommunications because of rapid evolution of wireless communication technologies!
 - ⇒Rise of the Smart Phones accelerates changing the wireless infrastructure into IP-Network!
- (3) Individual network specifications of Individual Machines are going towards convergence with IP-Network!
 - **⇒** Sales information, Energy consumption information, etc.

- Examples of M2M Cloud Applications appearing one after another
- (1) Electricity consumption grasp of the manufacturing industry ⇒NEC and Mitsubishi Electric provide "IFS Applications"
- ⇒NS Sol., OMRON, and Oracle Japan provide Electricity peak reduction solution, integrating PLC and ERP.
- (2) EV Quick-charger Stand Management Service
- ⇒"Smart Oasis" of Unisys Japan,Inc.
 ⇒ Total Management of EV Quick-charger s set along
- the Tomei Expressway
- ⇒ Authentication and Settlement by IC Card
- ⇒ EV Quick-charger Space Stand information for Cellular Phones
- (3) Management & Control of the water-related facilities
- **⇒MetaWater,Inc.(NGK Insulators,Ltd., Fuji Electric)**
- \Rightarrow GSA(Gadget service adapter) Connect Data Acquisition and Water-related facilities
- **⇒Repair the obsolete water environment facilities**
- (4)「物聯網」Test bed of Smart City & Smart Grid ⇒ NEC Participated in it with RFID.

C) Hiroshi Fujiwara

Big Data Impact on 4th. Industrial Revolution - the best mix energy industry-

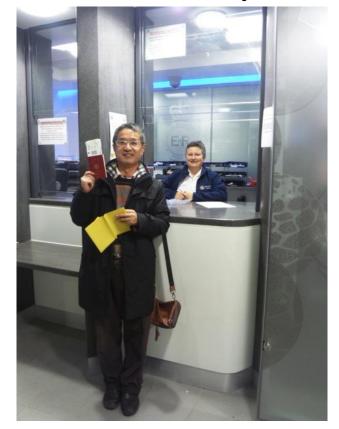
Remote Environment Disaster **Agriculture Traffic Distribution Control & Energy** Wellness **Prevention** M2M Network LTE WIMAX Cloud xDSL,FTTH **Social** Knowhow **Data Center** Knowledge Ethernet 3G M2M Network Wi-Fi Specified Low Z-Wave ZigBee IrDA Bluetooth Power radio 000000

What was result of the accident in Manchester? -Where is My Passport?-



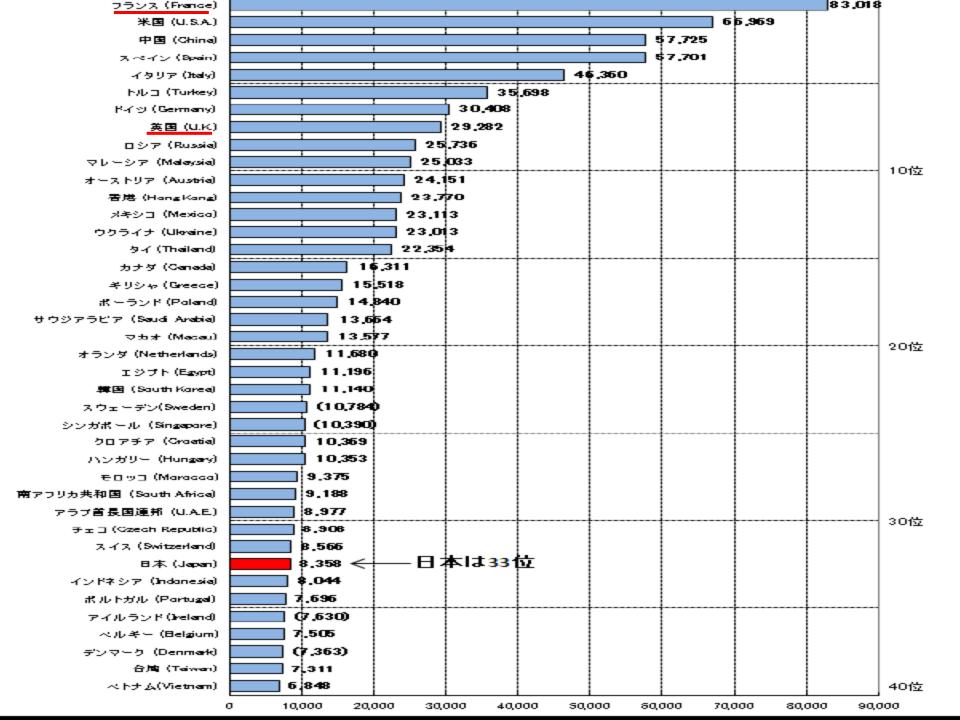
The memo written by the owner of the auto-repair shop was attached at the closed gate!

The UK controlled my accident!

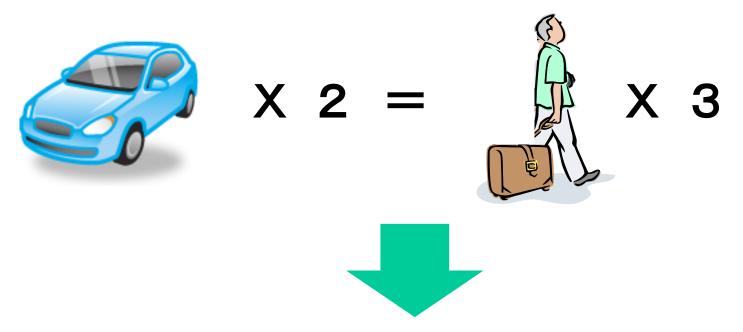


Japan has to control "Fukushima" for the foreign tourists, as the UK controlled my passport accident.





Economic Effect of Tourism



France exports 55M cars every year!



Tourism consists of both clean energy and environment!

Paradigm Shift of the Energy Industry(Japan)

2 Increase of Alternative Energy

3Centralized Energy(Thermal:92%)

4Energy Market = 160B\$

Big Data Science

2011

2020



Energy & Resource Management

Liberalization of Telecommunications Businesses (1985)



Liberalization of Energy Businesses (2016-2018)

Centralized Energy

Distributed Energy(30%)

Energy market=200B\$

+ Economical Impact of Tourism = 600B\$!

Condition of Industrial revolutions (Why? Where? How?)

1. Driving Force Science:

⇒ Mechanics/Material Science/Mathematical Science/Big Data

2. Geographical condition

3. Social System

⇒Manchester, Rhine River, Silicon valley

History & Future Industrial Revolutions

```
1st.Industrial Revolution Principle: "Mechanics"
  ⇒Motive Power → "Britain" Spinning /Transportation
                  → "Energy = Coal + Water Power"
2<sup>nd</sup>.Industrial Revolution Principle: "Material Science"
  ⇒Heavy & Chemical Industry → "Germany " Steel/Automobile
                                → "Energy = Oil"
3<sup>rd</sup>.Industrial Revolution Principle: "Mathematical Science"
⇒Digital Information→"USA"/Computer/Semiconductor/Network
                     → "Energy = Nuclear/Natural Gas"
4th.Industrial Revolution Principle: "Big Data Science"
⇒Energy & Environment→ "Asia" / Energy & Resource Management
          → "Energy = Best Mix Energy + Tourism"
```

Thank you very much for your attention!

The 4th. Industrial Revolution Written by H.Fujiwara Asahi-Shinbun News paper Publishing

